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Message Text

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
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R 151531Z MAR 76
FM AMEMBASSY LAGOS
TO USDOC WASHDC
INFO SECSTATE WASHDC 3927

UNCLAS LAGOS 03185

FOR MEPD

E.O. 11652: N/A
TAGS: BENC, NI
SUBJECT: MAJOR PROJECTS: HOTEL DEVELOPMENT CONSULTANT

SUMMARY: NIGERIAN GOVERNMENT-OWNED TOURIST COMPANY OF NIGERIA IS INVITING PRE-QUALIFICATION STATEMENTS BY APRIL 12 FROM POTENTIAL "DEVELOPMENT CONSULTANTS' FOR LARGE ADDITION TO GOVERNMENT-OWNED FEDERAL PALACE HOTEL, VICTORIA ISLAND, LAGOS, ALREADY ONE OF LARGEST HOTELS NIGERIA. PLEASE DISTRIBUTE FOLLOWING TEXT OF INVITATION TO APPRORIATE FIRMS, INCLUDING BECHTEL, WHICH SUPER-VISING CONSTRUCTION OF LARGE EKO HOTEL OTHER END VICTORIA ISLAND. END SUMMARY.

1. THE TOURIST COMPANY OF NIGERIA LIMITED IS EMBARKING ON PHASE II DEVELOPMENT OF ITS FEDERAL PALACE HOTEL WHICH CONSISTS OF THE FOLLOWING:

(A) 350-400 BEDROOM TOWER BLOCK WITH REVOLVING RESTAURANT.

(B) A MULTI-PURPOSE HALL.

(C) A MULTI-STOREY CAR PARK WITH STAFF FLATS.

(D) A BOAT MARINA.

(E) A HELIPORT AND OTHER ANCILLARY SERVICES.

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WM THE COMPANY THEREFORE WISHES TO ENGAGE THE SERVICES OF A

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REPUTATBLE INTERNATIONAL COMPANY TO ACT AS DEVELOPMENT CONSULTANTS TO THE MANAGEMENT.

3. THE DEVELOPMENT CONSULTANTS WILL ACT AS COMPLETE TECHNICAL ARM OF THE COMPANY WITH THE FOLLOWING SPECIFIC DUTIES:

4. DUTIES OF THE DEVELOPMENT CONSULTANT. THE PRINCIPAL ROLE WILL BE TO ACT ON BEHALF OF THE TOURIST COMPANY OF NIGERIA LIMITED FOR THE CO-ORDINATION OF DESIGN, PILING, CONSTRUCTION, FITTING OUT AND EQUIPPING OF THE COMPLEX.

5. IN PARTICULAR THE DUTIES ENTAIL:

(A) ON BEHALF OF THE CLIENT TO GIVE NECESSARY INSTRUCTIONS TO THE ARCHITECT AND OTHER MEMBERS OF THE DESIGN TEAM.

(B) TO CARRY OUT THE OVERALL PROGRAMMING OF THE COMPLEX DEVELOPMENT.

(C) TO EVALUATE ALL PROPOSALS/REQUESTS FROM THE ARCHITECTS AND TO SUBMIT SAME TO THE MANAGEMENT FOR ACTION.

(D) TO PREPARE REPORTS ON ALL ITEMS OUTSIDE THE CONSTRUCTION PROJECT AND TO OBTAIN COMPETITIVE QUOTATIONS FOR FURNISHING, FITTING OUT AND OPERATING EQUIPMENT FROM RECOGNISED ESTABLISHMENTS THAT MAY BE INDICATED BY THE CLIENT AND TO ANALYSE SUCH QUOTATIONS.

(E) TO ASSIST MANAGEMENT IN THE DESIGN OF ALL KITCHEN EQUIPMENT.

(F) TO ADVISE ON MANAGEMENT SYSTEMS AND SUPERVISION.

(G) TO ASSIST IN RECRUITMENT OF HOTEL PERSONNEL.

(H) TO PROVIDE DURING THE PERIOD OF THE DEVELOPMENT ON-SITE COORDINATION BY THE PROVISION OF A SENIOR PROJECT MANAGER TOGETHER WITH A SERVICES PROJECT MANAGER AND NECESSARY SUPPORTING STAFF.

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KI) TO PREPARE REPORTS FOR MANAGEMENT AND TO ATTEND BOARD MEETINGS AS REQUIRED.

(J) TO PROCESS MANUFACTURE OF PLANT AND EQUIPMENT FROM OVERSEAS.

(K) TO PERFORM ANY OTHER DUTIES PERTAINING TO THE DEVELOPMENT WHICH MAY BE REQUESTED OF HIM BY THE MANAGEMENT.

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6. APPLICATIONS ARE INVITED FROM INTERESTED COMPANIES TO
SUBMIT PROPOSALS WHICH SHOULD INCLUDE THE FOLLOWING INFORMATION:

(A) NAME AND BACKGROUND OF THE COMPANY,

(B) CERTIFIED BANK FINANCIAL STATEMENT OF THE COMPANY,
SHOWING THE COMPANY'S POSITION WITHIN THE LAST THREE YEARS,

(C) DETAILS OF SIMILAR PROJECTS IN WHICH THE COMPANY HAS BEEN
INVOLVED AS DEVELOPMENT CONSULTANTS,

(D) DETAILS OF PROFESSIONAL FEES AND OTHER BENEFITS TO ACCRUE
TO THE COMPANY.

(E) ANY OTHER RELEVANT INFORMATION WHICH WILL HELP IN DETERMIN-
ING THE SUITABILITY OF THE CONTENDING FIRM.

7. THE INFORMATION WHICH SHOULD BE SUBMITTED IN 10 COPIES
SHOULD REACH THE ADDRESS BELOW NOT LATER THAN 12TH APRIL,
1976.

GENERAL MANAGER,
TOURIST COMPANY OF NIGERIA LTD.
P.O. BOX 1000
LAGOS, NIGERIA.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976LAGOS03185
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760097-0847
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760361/aaaacbkc.tel
Line Count: 140
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: wolfsd
Review Comment: n/a
Review Content Flags:
Review Date: 02 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02 JUL 2004 by vandyklc>; APPROVED <30 AUG 2004 by wolfsd>
Review Markings:

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US Department of State
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Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: HOTEL DEVELOPMENT CONSULTANT SUMMARY: NIGERIAN GOVERNMENT-OWNED TOURIST COMPANY OF NIGERIA IS
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Type: TE
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